Career Spotlight

Real Estate Sales:
The Connecticut Department of Labor (CTDOL) reports the statewide average annual income for Real Estate Salespersons is $50,614 and the entry level hourly rate is $14.58. Employment in this occupation is expected to grow about as fast as average, and the number of annual openings will offer very good job opportunities. The CTDOL projects an average of 56 annual job openings through 2024.

Real Estate Broker:
The Connecticut Department of Labor (CTDOL) reports the statewide average annual income for Real Estate Brokers is $95,771 and the entry level hourly rate is $19.16. Employment in this occupation is expected to grow about as fast as average, and the number of annual openings will offer good or favorable job opportunities. The CTDOL projects an average of 9 annual job openings through 2022.

Real Estate Relicensing
Complete your Continuing Education requirements with NVCC. We offer CEU courses for real estate salespersons, brokers, and appraisers to meet the state required timelines biannually.

Contact our Office of Non-credit Workforce Development at 203.575.8029 or nc@nv.edu
nv.edu/nc

Continuing Notice of Nondiscrimination: Naugatuck Valley Community College does not discriminate on the basis of race, color, religious creed, age, sex, national origin, marital status, ancestry, disability, including but not limited to present or past history of mental disability, learning disability or physical disability, sexual orientation, gender identity or expression or genetic information in treatment or employment at the College, in admission or access to the College, or in any other aspect of its programs and activities. In addition, the College does not discriminate in employment on the additional basis of veteran status or criminal record. The College is required by Title VI of the Civil Rights Act of 1964 (Title VI), Section 504 of the Rehabilitation Act of 1973 (Section 504), Title II of the Americans with Disabilities Act of 1990 (Title II), Title IX of the Education Amendments of 1972 (Title IX), the Age Discrimination Act of 1975 (Age Act), and their respective implementing regulations at 28 C.F.R. Part 35 and 34 C.F.R. Parts 100, 104, 106 and 110, not to discriminate on the basis of race, color, or national origin (Title VI); disability (Section 504/Title II); sex (Title IX); or age (Age Act). Inquiries concerning the application of each of the aforementioned statutes and their implementing regulations to the College may be referred to the applicable College Coordinators: Kimberly Carolina, CSCU Manager of Equal Employment Opportunity, kcarolina@commnet.edu; Dr. John Paul Chaisson-Cardenas, VP of Diversity, Equity & Inclusion, CT State Title IX Coordinator, 860-612-7056, jchaisson-cardenas@commnet.edu; Sarah Gager, Dean of Student Services/Deputy Title IX Coordinator, Section 504/Title II/ADA/Age Act Coordinator (Students), Naugatuck Valley Community College, Room K109a, 750 Chase Parkway, Waterbury, CT, 203-575-8086 or to the U.S. Department of Education, Office for Civil Rights, at (617) 289-0111 or 5 Post Office Square, 8th Floor, Boston, MA 02109-3921 (Rev 09/09/2022)
Real Estate Principles and Practices

This is the real estate salesperson and broker pre-licensing course required by the state of Connecticut. A comprehensive introduction to the real estate business is presented for those interested in learning more about this exciting industry.

Students intending to sit for the state of Connecticut licensing exam must attend 60 hours of study and pass this course with a grade of 70 or better.

Basic Appraisal Principles

This introductory to Basic Appraisal Principles is one of the pre-licensing courses for brokers. Approval for appraisers is pending approval with USPAP, Uniform Standards of Professional Appraisal Practice. The topics include an overview of real property concepts and characteristics, legal consideration, value influences, real estate finance, types of value, economic principles, real estate markets, and analysis and ethics in appraisal practice.

Basic Appraisal Procedures

This introductory appraisal course is one of the pre-licensing courses for brokers. Approval for appraisers is pending approval with USPAP, Uniform Standards of Professional Appraisal Practice. This course provides an overview of real estate appraisal approaches to valuation procedures, value, property description, residential applications, commercial applications, improvement construction, home inspection, and appraisal math. Through theory, case studies, and examples, the course offers practical application of appraisal procedures.

Connecticut Real Estate Commission Requirements

All NVCC Real Estate courses are approved by the Connecticut Real Estate Commission and listed on the Department of Consumer Protection website under Real Estate Consortium of Connecticut Community Colleges.

For a summary of Connecticut Real Estate & Appraisal Certification Licensing requirements please refer to: www.ct.gov/dcp, use keyword ‘Real Estate Licensing’ or call (860) 713-6150.

Requirements

Real Estate Salesperson*

nv.edu/salesperson

- Register, attend, and pass the Real Estate Principles & Practices course
- 60 classroom hours of study
- Passing grade of 70 or better on the final exam
- Register, attend, and pass the State of Connecticut exam

Real Estate Broker*

nv.edu/broker

- 60 classroom hours of Real Estate Principles and Practices
- At least 2 years of licensure as a Real Estate Salesperson
- 30 classroom hours of Basic Appraisal Principles or Basic Appraisal Procedure
- 30 classroom hours of related subjects in real estate

Residential Appraiser*

nv.edu/appraisal

- Beginning January, 2015, appraisers must hold a bachelor’s degree or higher from an accredited college or university.
- A minimum of 2,500 hours of supervised experience
- Successful completion of approved educational requirements, and passing the State of Connecticut appraiser examination.

Licensing and education requirements are subject to change.

nv.edu/realestate

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