

Career Spotlight

Real Estate Sales:

The Connecticut Department of Labor (CTDOL) reports the statewide average annual income for Real Estate Salespersons is \$50,614 and the entry level hourly rate is \$14.58. Employment in this occupation is expected to grow about as fast as average, and the number of annual openings will offer very good job opportunities. The CTDOL projects an average of 56 annual job openings through 2024.

Real Estate Broker:

The Connecticut Department of Labor (CTDOL) reports the statewide average annual income for Real Estate Brokers is \$95,771 and the entry level hourly rate is \$19.16. Employment in this occupation is expected to grow about as fast as average, and the number of annual openings will offer good or favorable job opportunities. The CTDOL projects an average of 9 annual job openings through 2022.

Real Estate Relicensing

Complete your Continuing Education requirements with NVCC. We offer CEU courses for real estate salespersons, brokers, and appraisers to meet the state required timelines biannually.

CT State Continuing

Notice of Nondiscrimination

Continuing Notice of Nondiscrimination; CT State Community College does not discriminate on the basis of race, color, religious creed, age, sex, national origin, marital status, ancestry, present or past history of mental disorder, learning disability or physical disability, sexual orientation, gender identity or expression, veteran status, criminal record, genetic information or any other federal or state protected class in its employment, programs, and activities. For information regarding the nondiscrimination, disability, and Title IX policies/procedures, contact: John-Paul Chaisson-Cardenas, Vice President for Diversity, Equity and Inclusion, CT State Community College, 860-612-7056, jp-cardenas@ct.edu.

Supplemental Nutrition Assistance Program (SNAP) and Food Distribution Program on Indian Reservations (FDPIR)

Nondiscrimination Statement:

In accordance with federal civil rights law and U.S. Department of Agriculture (USDA) civil rights regulations and policies, this institution is prohibited from discriminating on the basis of race, color, national origin, sex (including gender identity and sexual orientation), religious creed, disability, age, political beliefs, or reprisal or retaliation for prior civil rights activity. Program information may be made available in languages other than English. Persons with disabilities who require alternative means of communication to obtain program information (e.g., Braille, large print, audiotape, American Sign Language), should contact the agency (state or local) where they applied for benefits. Individuals who are deaf, hard of hearing or have speech disabilities may contact USDA through the Federal Relay Service at (800) 877-8339. To file a program discrimination complaint, a Complainant should complete a Form AD-3027, USDA Program Discrimination Complaint Form which can be obtained online

at: <https://www.usda.gov/sites/default/files/documents/USDA-OASCR%20P-Complaint-Form-0508-0002-508-11-28-17Fax2Mail.pdf>, from any USDA office, by calling (833) 620-1071, or by writing a letter addressed to USDA. The letter must contain the complainant's name, address, telephone number, and a written description of the alleged discriminatory action in sufficient detail to inform the Assistant Secretary for Civil Rights (ASCR) about the nature and date of an alleged civil rights violation.

The completed AD-3027 form or letter must be submitted to:

mail: Food and Nutrition Service, USDA
1320 Braddock Place, Room 334
Alexandria, VA 22314; or

fax: (833) 256-1665 or (202) 690-7442; or

email: FNSCIVILRIGHTSCOMPLAINTS@usda.gov



750 Chase Parkway, Waterbury, CT 06708
190 Main Street, Danbury, CT 06810

Real Estate Salesperson, Appraiser & Broker Education



**WORKFORCE DEVELOPMENT
REGISTRATION**

FOUNDERS HALL-ROOM F323

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Real Estate Principles and Practices

This is the real estate salesperson and broker pre-licensing course required by the state of Connecticut. A comprehensive introduction to the real estate business is presented for those interested in learning more about this exciting industry.

Students intending to sit for the state of Connecticut licensing exam must attend 60 hours of study and pass this course with a grade of 70 or better.

Basic Appraisal Principles

This introductory to Basic Appraisal Principles is one of the pre-licensing courses for brokers. Approval for appraisers is pending approval with USPAP, Uniform Standards of Professional Appraisal Practice. The topics include an overview of real property concepts and characteristics, legal consideration, value influences, real estate finance, types of value, economic principles, real estate markets, and analysis and ethics in appraisal practice.



Basic Appraisal Procedures

This introductory appraisal course is one of the pre-licensing courses for brokers. Approval for appraisers is pending approval with USPAP, Uniform Standards of Professional Appraisal Practice. This course provides an overview of real estate appraisal approaches to valuation procedures, value, property description, residential applications, commercial applications, improvement construction, home inspection, and appraisal math. Through theory, case studies, and examples, the course offers practical application of appraisal procedures.



Connecticut Real Estate Commission Requirements

All NVCC Real Estate courses are approved by the Connecticut Real Estate Commission and listed on the Department of Consumer Protection website under Real Estate Consortium of Connecticut Community Colleges.

For a summary of Connecticut Real Estate & Appraisal Certification Licensing requirements please refer to: www.ct.gov/dcp, use keyword 'Real Estate Licensing' or call (860) 713-6150.

Requirements

Real Estate Salesperson*

nv.edu/salesperson

- Register, attend, and pass the Real Estate Principles & Practices course
- 60 classroom hours of study
- Passing grade of 70 or better on the final exam
- Register, attend, and pass the State of Connecticut exam

Real Estate Broker*

nv.edu/broker

- 60 classroom hours of Real Estate Principles and Practices
- At least 2 years of licensure as a Real Estate Salesperson
- 30 classroom hours of Basic Appraisal Principles or Basic Appraisal Procedure
- 30 classroom hours of related subjects in real estate

Residential Appraiser*

nv.edu/appraisal

- Beginning January, 2015, appraisers must hold a bachelor's degree or higher from an accredited college or university.
- A minimum of 2,500 hours of supervised experience
- Successful completion of approved educational requirements, and passing the State of Connecticut appraiser examination.

Licensing and education requirements are subject to change.

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